

CHARTER SALES MANAGER (F/M/X)



Looking for a job that will take your career to new heights in the aviation industry? Look no further! Avcon Jet, a dynamic international business aviation company, is currently seeking ambitious individuals who are ready to take their career in aviation to the next level.

At Avcon Jet, we firmly believe that our people are the driving force behind our success. It's their passion and dedication that enables us to deliver outstanding service to our clients. That's why we're actively seeking like-minded individuals who share the same aviation dream.

SALARY

Minimum annual salary is € 32.000 plus performance bonus; additionally, we offer a Jahreskarte and support a job bike program.

HOW TO APPLY

If you see the above requirements as a challenge and would like to impress us with your personality, send your application documents to recruitment@avconjet.at. If you have any further questions, please do not hesitate to contact us on +43 1 505 4747-500. We ask you to explicitly mention the job title in your application.



WE OFFER YOU

- A demanding range of tasks with a high degree of responsibility in a great young team
- After a very short time of introduction and training, you have taken over full responsibility and are in direct contact with exciting customers, and ultra-high-net-worth clients
- Possibility to meet our clients and customers at fairs and shows around the world
- Chance to learn and grow fast with exciting career opportunities within our company
- An open and supportive environment where your questions are valued



YOUR TASKS

- Management of the entire sales process of Charter Flights
- Self-reliant preparation of offers and price calculations
- Handling of last-minute ad hoc flight requests
- Flight preparations and monitoring in close cooperation with internal and external partners
- Establish and consolidate customer relationships
- Administrative duties (customer care, invoicing, payment supervision etc.)



YOUR PROFILE

- Excellent reading and writing skills in English language, additional language is a plus
- High level of customer service orientation
- Ability to build highly engaged relationships with a premium customer
- Energetic and passionate team player with entrepreneur spirit
- Ability to work on own initiative and „hands on“ mentality
- Problem solving skills and very high-level stress tolerance
- Flexibility to work varying schedules, including nights and weekends
- Proficient IT user skills (e.g. Microsoft Office Products)
- unlimited permit to work in Austria